

This AgroBrief provides a market overview for Cashew nuts and Dairy, covering global market conditions, local market trends, and outlooks based on the latest accessible data available up to July 2025.

CASHEWNUT

DAIRY

Global Market Overview

- Global Raw Cashew Nut (RCN) prices continued their upward trend in Q2 2025. Vietnam's (Largest importer) RCN import average price in June 2025 was up 32.7% YoY compared to June 2024, driven by strong processor demand in Vietnam and India.
- Prices for WW320 grade (Premium) cashew nuts in mid-June 2025 were approximately \$7.05–\$7.39/kg FOB from Vietnam and \$8.60–\$8.82/kg FOB from India.
- Low global stocks and strong demand are supporting high prices.
- While global raw cashew production is projected to increase by 10-15% YoY in 2025, some West African regions experienced downfalls in production due to dry spells.
- Demand remains high, with Vietnam's cashew kernel exports hitting a historic high in May 2025 a record 81,116 tons shipped in a single month. In April, exports totaled 58,250 metric tons, and export earnings rose 28.6% MoM to USD 322 million.
- The US tariff situation on Vietnamese cashews will be a key factor to watch for potential volatility.

Global Wholesale Raw Cashew Price Range

Source: Aggregated Global Data



Local Market Overview

- Strong Auction Prices: The 2024/25 harvest and auction season concluded with historically strong prices, with final bids ranging from TZS 1,810 to a record high of TZS 4,196 per kg, reflecting intense global export demand.
- Cashew Board Of Tanzania reported that Over 95% of the harvest has been shipped, primarily to Vietnam and India.
- Attention is now turning to the upcoming 2025/26 season, which begins in October.
- The government has signaled its intent to maintain the current auction system and has announced programs to improve crop quality and yield through better inputs.
- Farmers' price expectations are high, due to the recent global price.
- The outlook for cashew prices remains positive for farmers heading into the next season.

Tanzanian Cashew Auction High Prices (YoY Comparison)

Source: Table 4, Cashewnut Board of Tanzania (CBT) Data



Global Market Overview

- The Global Dairy Trade Price Index saw a 4.1% decrease in the July 1, 2025 auction, with Whole Milk Powder (WMP) prices also declining by 5.1% to \$3,859/MT due to weaker demand from key importers, increased global milk production, and market uncertainty surrounding economic recovery in major consuming regions.
- Global dairy prices are expected to remain firm in the short term despite recent downward pressure from Global Dairy Trade (GDT) auction results.
- This indicates a slight softening in global prices following a period of stabilization.
- Milk production trends are varied globally, with New Zealand and the US (The largest exporters) showing YoY increases in May 2025, while the EU saw a Q1 2025 YoY decrease.
- This suggests that global supply may not be as constrained as previously believed.
- China's (The largest importer) import demand presents a mixed picture, with overall dairy product imports up 12% YoY in Jan-Apr 2025, but recent milk powder consumption showing a decline.
- Some reports indicate a significant overall decline in dairy imports for the first half of 2025, suggesting a cooling of demand rather than a consistent recovery.

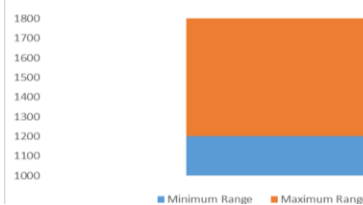
Global Dairy Trade (GDT) Auction Prices (June 2024 - July 2025)



Local Market Overview

- The Tanzanian dairy sector continues to face a supply-demand imbalance due to low milk production and increasing consumer demand. The average farm gate price for raw milk holds firm at TZS 1,200 per litre on average in major urban centers, driven by escalating costs for animal feeds and transport.
- Demand for processed dairy products is growing steadily, fueled by urbanization and rising incomes.
- However, local production struggles to keep pace, meeting less than 40% of national demand. This gap is filled by imports of milk powder, UHT milk, and other dairy products.
- Tanzania Dairy Board (TDB) is promoting investment in improved genetics, feed production, and milk consumption. However, the impact of these long-term initiatives is not yet visible in the market.
- Processors report operating below capacity due to inconsistent raw milk supply.
- Tanzanian milk prices will likely stay high until feed costs decrease or local production significantly improves, maintaining reliance on imports unless domestic production sees substantial growth.

Milk Price Range TZS/Litre



LOCAL DATA: Ministry of Agriculture, Cashew nuts board of Tanzania, Tanzania Dairy Board
GLOBAL DATA: Global Dairy Trade (GDT), World bank
SOURCES